AgriS

INVESTOR RELATIONS NEWS

HOSE: SBT

July 2024

NATURE
NOURISHMENT

ELEVATING SUSTAINABLE AGRICULTURE


REVENUE
VND
60
TRILLION
($2.5 BILLION) IN 2030

Macroeconomic & Stock market overview

01 Global macroeconomic highlights

❖ **Overall highlights: Global bal trade outlook for 2024 remains highly uncertain**

- **The World Bank forecasts global economic growth for 2024 at 2.6%**, lower than the 3.1% growth in 2023 due to pressures from high interest rates, trade tensions, military conflicts, and political instability. The IMF has also projected global GDP growth for 2024 to be 3.2%.
- **Persistent geopolitical tensions**, issues in the Red Sea, high debt levels, and instability in economies negatively impact the global trade model.
- **Global crude oil prices are highly unpredictable**, with forecasts indicating an increase in prices in Q3 2024. However, the high interest rates of the USD are expected to reduce global crude oil demand. Additionally, on June 2, 2024, OPEC and its allies signaled an increase in supply, which might lead to a downward trend in oil prices.
- **Extreme weather conditions and unfavorable crop conditions** in key food production regions are expected to drive up global food prices. The UN Food and Agriculture Organization (FAO) reported that the World Food Price Index increased by 0.9% in May 2024 compared to the previous month, marking the third consecutive month of increase.

CHINA

- China's economy continues to grow at a slow pace and is on a recovery path, but the foundation is not yet solid. In Q1 2024, China's GDP increased by 1.6% compared to the previous quarter.

USA

- The U.S. economy is slowing down, with GDP growth in Q1 2024 at 1.4%, lower than the 3.3% growth in Q4 2023.
- The Fed forecasts year-end 2024 inflation at 2.6%.
- The job market is positive, with high employment growth in May 2024, which might prompt the Fed to maintain the highest interest rates in 23 years.

EU

- The Eurozone economy has emerged from recession with a GDP growth of 0.3% in Q1 2024. Core inflation in May 2024 increased by 2.9%.

Sources: CNN and Reuters

02 Vietnam macroeconomic highlights

- Statistical indicators show that the **domestic macroeconomy remains stable**. **Inflation is effectively controlled**, maintained at a level conducive to supporting economic growth.
- In Q2 2024, **GDP reached nearly 7%**, with the agriculture, forestry, and fisheries sector growing by 3.38%, industry and construction by 7.51%, and services by 6.64%.
- **Exports** continue to achieve **high growth**, playing a crucial role in driving economic development.
- In June alone, nearly **23,300 businesses** joined and rejoined the market, an increase of 10.9% compared to the same period; in total, 119,600 businesses joined and rejoined the market in the first six months, outnumbering those exiting the market (110,300 businesses).
- Total registered foreign investment in the first six months reached nearly **$15.2 billion**, with new registered capital exceeding **$9.5 billion**; disbursed capital was approximately $10.8 billion, an increase of 8.2% compared to the same period, focusing on sectors such as semiconductors, electronics, and energy.

CPI

CPI in 6/2024
⬆0.17% MoM ⬆4.34% YoY
Average CPI for 6 months of 2024
⬆4.08% YoY

INFLATION

Inflation in 6/2024
⬆0.18% MoM ⬆2.61% YoY
Average inflation for 6 months of 2024
⬆2.75% YoY

GDP

Q2 2024 GDP
⬆6.93% YoY
Positive growth, only lower than Q2 2022's 7.99%
GDP for the first 6 months
⬆6.42% YoY
Only lower than the first 6 months of 2022's 6.58%

❖ **At the regular June session to evaluate the socio-economic situation for June and the first half of the year, Prime Minister Phạm Minh Chính set out several key objectives**

- Strive to achieve GDP growth of 6.5-7% in Q3 and higher in Q4/2024
- Maintain inflation at 4.5%, ensuring strong fiscal balances and surpluses to stabilize the economy.
- Maintain stable national defense and security, ensuring social order and safety.
- Strengthen foreign affairs and international integration efforts

Macroeconomic & Stock market overview

03 Vietnam's stock market

❖ **June 2024:**

Market liquidity increased

The average trading volume of stocks reached over 857 million shares per day, with an average trading value of over 22,914 billion dong per day. This represents an increase of 3.71% in volume and 6.11% in value compared to May 2024.

VNIndex	VNAllshare	VN30
1,245.33	1,285.31	1,278.32
-1.30% (MoM)	-0.84% (MoM)	+0.18% (MoM)
+11.17% (YoY)	+18.17% (YoY)	+13.82% (YoY)

Avg. trading vol June, HOSE	Avg. trading val June, HOSE
857 mil. shares/day	22,914 bil. VND/day
Trading vol compared to May increased 3.71%	Trading val compared to May increased 6.11%

❖ **Foreign trading has reached a record high in net selling**

Statistics from HOSE show that since the beginning of 2024, foreign investors have net sold nearly 51,000 billion dong, approximately 2 billion USD, which is nearly double the net selling amount compared to the entire year of 2023. Previously, foreign investors had net sold over 22.8 trillion dong in 2023.

Top foreign net selling symbols

FPT	VHM	VRE	MWG
FUEVFVND	HPG	TCB	VNM

Foreign net selling in June 2024
16,591.8
Bil. VND

Foreign net selling Matching transactions only
15,077.4
Bil. VND

❖ **The number of securities accounts in Vietnam has exceeded 8 million, the highest ever**

According to statistics from the Vietnam Securities Depository and Clearing Corporation (VSDC), the Vietnamese stock market saw an additional 106,265 new accounts opened in June, bringing the total number of accounts to over 8 million for the first time.

Number of securities account
> 8 Mil

04 News & forecast

❖ **On June 14th, the SSC held a meeting to discuss resolving obstacles for foreign investors, aiming to upgrade the market classification following FTSE standards.**

The SSC, representatives from securities companies, and the VSDC took part in the meeting. In March, FTSE Russell released its market classification report, maintaining Vietnam on the watchlist for an upgrade from Frontier Markets to Secondary Emerging Markets.

❖ **Jun 15th: MSCI - Vietnam had improved on one additional criterion, but still needs to meet eight more criteria to achieve an upgrade.**

In the recently published report, Vietnam still needs to improve on 8 criteria to complete MSCI's set of 18 criteria for an upgrade. These criteria include: Foreign ownership limits; Foreign room; Equal rights for foreign investors; Degree of freedom in the foreign exchange market; Investor registration and account setup; Market regulations; Information flow; and Clearing and settlement.

❖ **SSI: VN-Index will fluctuate in the range of 1,220 – 1,295**

According to a recent report by SSI Research, the Vietnamese stock market continues to show bright prospects as it continues its recovery momentum since November 2023 and makes further breakthroughs. The medium-term upward trend of the VN-Index remains robust, as it has not breached the support level of 1,195 - 1,205 points.

Forecasted VN-Index
1,220 – 1,295
In July 2024

❖ **Yuanta Securities: Many factors are driving towards surpassing the resistance level of 1,300 points.**

The market is still experiencing significant fluctuations in a positive direction, with the expectation that the VN-Index will soon surpass the resistance level of 1,300 points in the coming month.

❖ **Notable Stock Market Events in July 2024**

01/07	Vietnam PMI of June
04/07	FOMC meeting
11/07	CPI June
15/07	VN30 components
18/07	July Future contract expiration
25/07	Q2 GDP
31/07	

01 Global sugar industry

❖ World sugar market on July 3: Raw sugar prices reach 2.5-month high

The prices of raw and white sugar on the global futures exchanges showed divergent trends on July 3, 2024. While white sugar prices slightly declined, raw sugar prices surged by nearly 2%, reaching a 2.5-month high due to continued dry weather in Brazil and the recent settlement of large contracts in July.

Raw sugar SBc1 futures for Oct 2024 on the ICE exchange

20.61 US cent/lb

↑ 1.9%

+ 0.38 US cent/lb

White sugar LSUc1 futures for Aug 2024 on the ICE exchange

584.3 USD/ton

↓ 0.3% decrease

❖ Significant Developments in major sugar-producing countries worldwide

Brazil

The dry weather in Brazil has raised concerns about end-of-season sugarcane yields.

- According to distributors, slower-than-expected sugar production in the Central-South region of Brazil during the first half of May 2024 has helped prices recover from their lowest point in 18 months, at 17.95 US cents/lb in mid-May.
- The dry weather in Brazil is expected to persist until at least mid-June, raising concerns about end-of-season yields.

Thailand

The expected production volume is projected to increase significantly

- Accordingly, the production for the 2024-2025 crop year is forecasted to increase significantly compared to the previous year, estimated to reach around 11 to 12 million tons.

Ukraine

Ukraine, the second-largest sugar supplier in Europe, has banned sugar exports to the EU

- The Ukrainian government has officially banned sugar exports to the European Union after the quota expired in 2024. Analysts report that in May 2024, Ukraine exported 262,000 tons of sugar. Producers expect Ukraine to increase white sugar production by nearly 3% to 1.85 million tons in 2024

02 Vietnam sugar industry

❖ The illicit sugar trade is "hot" again

- Recently, authorities have continuously detected and seized hundreds of tons of smuggled sugar, primarily produced in Thailand, being transported deep into the country. This poses a threat to domestic manufacturing businesses.
- Notably, within just 5 days (June 4-8, 2024), authorities in Quang Tri province intercepted and timely prevented 3 incidents of illegal sugar trading. They seized a total of 16 tons of Thai-produced sugar as evidence of the violations.

❖ Regulations regarding "sugar" in the draft Special Consumption Tax Law are deemed unreasonable.

- In June 2024, the Vietnam Sugarcane Association (VSSA) issued document 59/CV-HHMĐ to the Government Office and Ministry of Finance, providing feedback on the draft amendment to the Special Consumption Tax Law.
- According to VSSA, the use of the definition "soft drinks with sugar according to Vietnamese standards" in the draft law is deemed unreasonable and not aligned with international practices. This could potentially lead to oversight in taxing beverages containing high-fructose corn syrup (HFCS) or other liquid sweeteners commonly used in soft drinks.

"In the case of Vietnam, it may be proposed to apply a tax rate of 10% for beverages with sugar and a tax rate of 20% for beverages containing high-fructose corn syrup (HFCS)."

Mr. Nguyen Van Loc - VSSA President

❖ The increasing demand for sugar is a positive signal for sugarcane businesses

- The estimated figures from the United States Department of Agriculture (USDA) indicate that Vietnam's sugar consumption falls within the range of:

2.389 MILLION TON

- The increased domestic demand for sugar has boosted the business performance of sugarcane enterprises.

Stock information

01 Stock price and liquidity

SBT **12,650**
+ 150 (1.12%)
HOSE, Jul 10th, 2024

Market cap (July 10th, 2024)
9,367 bil VND

Outstanding shares
740,500,993

Avg. trading vol June
2,548,192 shares/day

Avg. trading value June
30.44 bil. VND/day

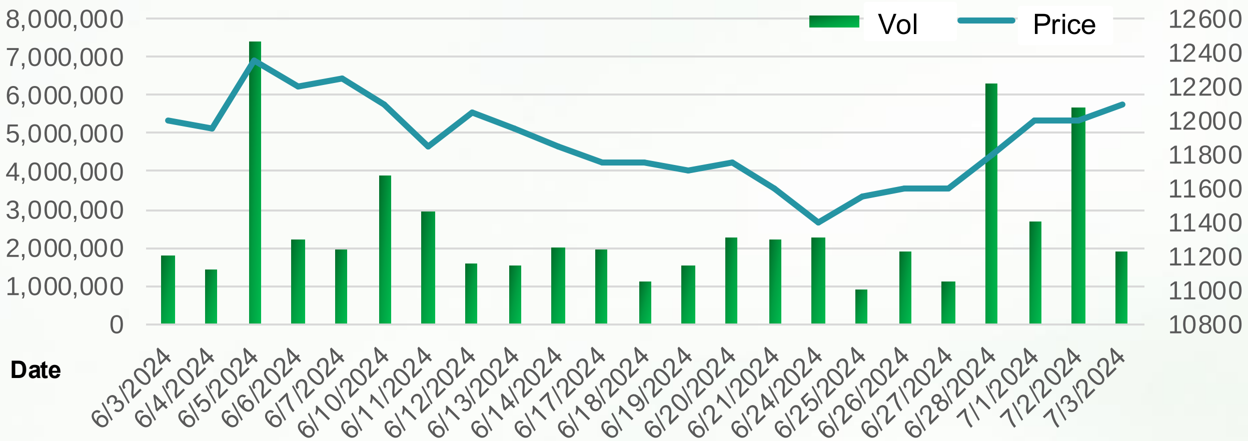
Net foreign trading value
-14.56 bil. VND

% foreign ownership
12.97%

EPS	P/E (July 10th)
809	**15.64**

BVPS	P/B (July 10th)
15,291	**0.83**

❖ Stock price from June 3rd to July 3rd



Highest
12,350 June 5th

Lowest
11,400 June 24th

Highest vol
7,389,900 June 5th

Lowest vol
885,400 CP June 25th

❖ Transparent and proactive investor relations activities

- Continuing to maintain relationships and collaborate with reputable brokerage firms and financial institutions, TTC AgriS aims to exchange further on investment opportunities and cooperate in development.
- TTC AgriS remains committed to fulfilling information disclosure requirements and ensuring transparency, timeliness, and accuracy in connecting and providing information to investors and stakeholders.

❖ TTC AgriS welcomes over 50 High Net Worth Investors (HNWIs) from Thailand in collaboration with Yuanta Securities Vietnam

On June 13, 2024, TTC AgriS organized the Vietnam Listed Company event in collaboration with Yuanta Securities Vietnam to welcome the CSI Investment Institute delegation, comprising over 50 High Net Worth Investors (HNWIs) from Thailand.

Market commentary and notable headlines

Phap Luat

TTC AgriS has been honored by Fortune in the top 500 largest enterprises in Southeast Asia.

On June 23 2024, Thanh Thanh Cong - Bien Hoa JSC. (TTC AgriS, HoSE: SBT) was honored among the **top 500 companies** with the largest profits in Southeast Asia - **Fortune 500 Southeast Asia 2024** by the Fortune magazine (USA).

The list was compiled based on key criteria of revenue and net profit for the year 2023. Additionally, it involved comprehensive surveys and evaluations of company scale, workforce, and contributions to the socio-economic development, based on official audited reports.

Tuoi tre

Over 3,000 participants in a running event in Tây Ninh to contribute to tree planting efforts

The TTC AgriS - Power Racing 2024, organized by Thành Thành Công - Biên Hòa, with the theme **"Run Together - Run For Green,"** is scheduled to take place on July 20th and 21st in Tây Ninh province.

This running event aims to raise awareness about community development, health, environmental conservation, and sustainable living.

Vietnam Agriculture

The TTC AgriS Sports Day 2024 to celebrate 5th anniversary of establishment

On July 4th, at the headquarters of AgriS Trading Company in Ninh, the TTC AgriS Sports Day 2024 took place. This event is part of the activities **celebrating the 55th anniversary** of the TTC AgriS establishment (August 8, 1969 – August 8, 2024).

The TTC AgriS Sports Day 2024, themed "**One Direction - Execute With Excellence**," aims to provide a playground where TTC AgriS employees can showcase their abilities and compete in sports activities. This initiative contributes to holistic development of physical and mental fitness, enhances teamwork spirit, and fosters stronger bonds among participants.

Bao Moi

TTC AgriS: An upcoming running event attracting 3,000 participants.

The event is part of the activities celebrating the 55th anniversary of TTC AgriS: **"TTC AgriS Responsible Value Chain - 55 Years and Beyond.**"

In particular, continuing to accompany the "**TTC AgriS: 10 Million Trees - Building a Green Future" program,** for every 5 kilometers completed by athletes, TTC AgriS will plant 1 tree in the areas of raw material zones under the cross-border greening program. This initiative aims to spread the message of "**Run Together – Run For Green"** at this race, contributing to **cross-border greening efforts, climate change mitigation, and the construction of a greener, healthier, and more sustainable life.**

Disclaimer

The content presented in the Investor Relations News (IR News) aims to provide **shareholders and investors with general information about the stock market, the sugar industry, and TTC AgriS.** We strive to ensure that this information comes from reliable sources and consistently updated with the latest available data.

The analysis and opinions presented are based on data available at the time of writing and/or reasonably evaluated in the context of current market conditions.

No information affecting the stock price of TTC AgriS is disclosed in this IR News. There is no content in the newsletter intended to recommend investors to buy or sell shares of TTC AgriS (HOSE: SBT). TTC AgriS will not be held liable for any errors or omissions or any actions taken based on the information contained in the IR News.

This IR News may not be copied, distributed, or disseminated in any form without the approval of TTC AgriS. Please cite the source if using any information from this IR News.

NATURE NOURISHMENT

ELEVATING SUSTAINABLE AGRICULTURE

THANK YOU!

THANH THANH CONG - BIEN HOA JOINT STOCK COMPANY
Tan Hung Commune, Tan Chau District, Tay Ninh Province
T. [+84 - 276] 375 3250 | F. [+84 - 276] 383 9834
E. info@ttcagris.com.vn | Tax code: 3900244389

SCAN QR CODE
TO LEARN MORE ABOUT TTC AGRIS